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INFO USMISSION GENEVA
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SUBJECT: OECD AD HOC DEVELOPMENT COOPERATION MEETING
REGARDING PREPARATIONS FOR UNCTAD IV -
FEB. 24-25, 1976

1. SUMMARY. TWO-DAY OECD AD HOC MEETING TO DISCUSS
GROUP B PREPARATIONS FOR UNCTAD IV PERMITTED USEFUL
EXCHANGE OF VIEWS, REVIEW OF G-77 POSITIONS, AND
IDENTIFICATION OF PROBLEM AREAS. HOWEVER, SINCE MOST
GROUP B DELEGATIONS UNABLE INDICATE FIRM OR PROPOSED
ATTITUDES ON MOST TOPICS, MEETING WAS NOT PRODUCTIVE IN
TERMS OF SORTING OUT AND COORDINATING POSITIONS. HIGH-
LIGHTS OF DISCUSSIONS OF THE SIX MAJOR AREAS COVERED AT
THIS MEETING (DEBT AND TRANSFER OF RESOURCES; TECH-
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NOLOGY; TRADE, MANUFACTURES, AND MTN; LEAST DEVELOPED,

COOPERATION AMONG LDC'S AND EAST/SOUTH TRADE; COMMODITIES; AND INSTITUTIONS) ARE OUTLINED IN PARAS. 6-13 BELOW. END SUMMARY.

2. GENERAL - OECD DEVELOPMENT COOPERATION AD HOC MEETING TO DISCUSS GROUP B PREPARATIONS FOR UNCTAD IV HELD AT OECD HEADQUARTERS FEBRUARY 24-25, 1976, CHAIRED BY AMBASSADOR PUTNAM OF BELGIUM AND ATTENDED BY OECD MEMBERS AND EC, PLUS PERTINENT OECD SECRETARIAT SENIOR STAFF. AMBASSADOR DALE FROM GENEVA HEADED U.S. DELEGATION.

3. MOST DELEGATIONS PARTICIPATED IN USEFUL, FRIENDLY DISCUSSIONS AS INDICATED BELOW. HOWEVER, ON MANY TOPICS, THEY WERE UNABLE TO INDICATE FIRM OR PROPOSED POSITIONS BECAUSE THESE NOT YET BEEN DECIDED UPON IN CAPITALS. THIS ESPECIALLY TRUE OF EC BECAUSE OF WELL-KNOWN EC COORDINATING PROBLEM. THUS, MEETING OVERALL PROVIDED WORTHWHILE EXCHANGE OF VIEWS, REVIEW OF G-77 POSITIONS, AND IDENTIFICATION OF PROBLEM AREAS, BUT WAS NOT PRODUCTIVE IN TERMS OF SORTING OUT AND COORDINATING POSITIONS. IT WAS AGREED THAT FINAL AD HOC MEETING BEFORE NAIROBI WILL BE HELD HERE APRIL 12-15. PUTNAM REQUESTED THAT LEADERS OF DELEGATIONS TO NAIROBI CONFERENCE, IF NOT MINISTERS THEN AT LEAST THEIR CHIEF SUBORDINATES, ATTEND APRIL MEETING IF AT ALL POSSIBLE. FEELS THIS WILL RESULT IN MORE FRUITFUL, PRODUCTIVE EXCHANGES AND CONCLUSIONS.

4. AT SECRETARIAT'S SUGGESTION, AND BASED ON PRECEDENTS REGARDING PREPARATIONS FOR UNCTAD III AND II, DELEGATIONS AGREED TO ASK OECD COUNCIL TO INVITE UNCTAD SYG COREA TO ADDRESS COUNCIL, PROBABLY MORNING OF APRIL 13. COUNCIL APPROVED THIS ON FEBRUARY 26 AND FORMAL INVITATION BEING EXTENDED. WE BELIEVE COREA PREPARED TO ACCEPT.

5. THIS MEETING OPENED WITH SEVERAL GENERAL BRIEFINGS. SECRETARIAT REVIEWED RECENT CIEC SESSIONS AND LAST WEEK'S DAC MEETINGS OF DEBT EXPERTS AND WP/FA. LIMITED OFFICIAL USE

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SECRETARIAT AND TANIGUCHI OF JAPAN COMMENTED ON G-77 MANILA MEETING, AND POSWICK OF BELGIUM AND TANIGUCHI DISCUSSED RECENT GROUP B UNCTAD IV DISCUSSIONS IN GENEVA. ANALYTICAL PAPERS ON UNCTAD AGENDA ITEMS PREPARED IN GENEVA WERE DISTRIBUTED; COPIES BEING HAND-CARRIED TO WASHINGTON BY SLATTERY.

6. DEBT AND TRANSFER OF RESOURCES - REVIEWED G-77

POSITION CALLING FOR DEBT RELIEF AND DEBT CONFERENCE
AS STATED IN SECTION FOUR OF MANILA DECLARATION.
TANIGUCHI SAYS G-77 CONSIDERS DEBT SECOND ONLY TO
COMMODITIES AS PRIORITY ITEM AT UNCTAD IV. FUHRER OF
SECRETARIAT NOTED DAC CONSENSUS AT LAST WEEK'S MEETINGS
TO HOLD FIRMLY TO CASE-BY-CASE APPROACH; UK,
US AND FRANCE REITERATED AGAIN THEY CAN ONLY SUPPORT
CONTINUATION OF CASE-BY-CASE APPROACH; THESE COUNTRIES
VIEW LDC PROBLEM AS ONE OF GENERAL BALANCE-OF-PAYMENTS

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AND RESOURCE TRANSFER AND DEVELOPMENT RATHER THAN ONLY
DEBT. FRANCE NOTED "ENORMOUS DISTANCE" BETWEEN G-77
DEMANDS AND GROUP B POSITION. SWEDEN AND NETHERLANDS
ALSO VOICED CONSIDERABLE CONCERN ABOUT THIS GAP, BUT
REFERRED ONLY OBLIQUELY TO THEIR MSA MORITORIUM PRO-
POSAL. BOTH FEEL IT WILL BE MOST DIFFICULT TO AVOID

G-77 DEMANDS FOR A DEBT CONFERENCE, EVEN THOUGH MOST SPEAKERS AGREED CONFERENCE PROBABLY WOULD LEAD TO CONFRONTATION AND THUS BE A MISTAKE. BLACK OF SECRETARIAT SUGGESTED GROUP B GIVE CONSIDERATION TO DRAFTING GUIDELINES FOR WHEN AND WHERE CASE-BY-CASE APPROACH BE USED; PERHAPS QUESTION OF GUIDELINES COULD BE TAKEN UP AS MAJOR ITEM AT DEBT CONFERENCE IF THERE IS TO BE ONE. CHAIRMAN CONCLUDED WE WILL HAVE TO COME BACK TO THIS QUESTION.

7. MANILA DECLARATION ALSO CALLS FOR MORE ODA
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(DEVELOPED COUNTRIES SHOULD REACH 0.7 PERCENT TARGET) AND IMPROVED QUALITY. FUHRER NOTED DAC WP/FA LAST WEEK COULD NOT REACH CONSENSUS ON ANY IMPROVEMENTS IN QUALITY TARGETS. SWEDEN SAID LARGE DAC INCREASES IN ODA COULD DEFUSE DEBT ISSUE, BUT OBVIOUSLY SUCH INCREASES UNREALISTIC IN IMMEDIATE FUTURE. NORWAY SUGGESTED THAT GROUP B NEGOTIATING POSITION AT NAIROBI WOULD BE MARGINALLY HELPED IF WE COULD AT LEAST OFFER SOME IMPROVEMENT IN ODA QUALITY.

8. TECHNOLOGY-- TANIGUCHI EXPLAINED THAT TRANSFER OF TECHNOLOGY QUESTIONS WERE OF PARTICULAR INTEREST TO LATINS AT MANILA; IN FACT, TECHNOLOGY SECTIONS OF MANILA DECLARATION ALMOST ENTIRELY DRAFTED AT SELA MEETING IN CARACAS. MOST IMPORTANT ISSUE FOR GROUP B APPEARS TO BE QUESTION OF LEGAL NATURE OF PROPOSED CODE OF CONDUCT ON TRANSFER OF TECHNOLOGY. MANILA DOCUMENTS PRESENT VERY HARD LINE ON THIS ISSUE, INSISTING THAT G-77 DRAFT MUST BE BASIS FOR NEGOTIATIONS. G-77 ALSO WANTS ESTABLISHMENT OF A TECHNICAL ADVISORY SERVICE IN UNCTAD. ON PATENTS, THEY TAKE A SOMEWHAT MORE FLEXIBLE ATTITUDE, SO THERE SEEMS TO BE POSSIBILITY FOR PROGRESS IN THIS AREA. CANADA STRESSED THAT GROUP B POSITIONS ON TECHNOLOGY ARE POSITIVE, AND SHOULD BE STRONGLY DEFENDED BY MEMBERS AS CAREFULLY DEVELOPED APPROACH TO FACILITATE LDC TECHNOLOGICAL DEVELOPMENT. AUSTRALIAN, GERMAN AND SWISS REPS ECHOED THIS THOUGHT, AND STRESSED NECESSITY OF STANDING FIRM ON POSITION THAT WE CANNOT ACCEPT LEGALLY-BINDING CODE. SWEDEN AND JAPAN POINTED OUT WIDE GAP BETWEEN GROUP B AND G-77 POSITIONS ON THIS QUESTION. JAPAN SUGGESTED THAT POSSIBLE COMPROMISE WOULD BE TO DRAFT CODE WITHOUT TAKING FINAL DECISION ON LEGAL NATURE OF THE INSTRUMENT, AS HAD OCCURRED IN CASE OF CERDS. AUSTRALIA ALSO POINTED OUT THAT MANILA PROPOSALS CALL FOR ESTABLISHMENT OF MANY NEW BODIES WITHIN UNCTAD, AND GROUP B WILL HAVE TO

CONSIDER NOT ONLY WHETHER TO SUPPORT ADDITIONAL INSTITUTIONS, BUT ALSO RELATIVE PRIORITY TO GIVE THEM WITHIN OVERALL INSTITUTIONAL STRUCTURE. IN SUMMING UP, CHAIRMAN NOTED CONSENSUS TO KEEP FIRM AS TO THE LIMITED OFFICIAL USE

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NON-LEGALLY BINDING NATURE OF THE TOTAL CODE OF CONDUCT, BUT SUGGESTED DESIRABILITY OF FINDING COMPROMISE, E.G. COULD SOME SELECTED PARTS OF THE CODE BE BINDING.

9. TRADE, MANUFACTURES, AND MTN -- GENEVA COORDINATOR MONTGOMERY OF CANADA INTRODUCED THIS ITEM, NOTING AN ESSENTIAL DICHOTOMY BETWEEN THE SECRETARIAT'S PROPOSALS IN TD 185 STRESSING A COMPREHENSIVE STRATEGY TO PROMOTE LDC EXPORTS OF MANUFACTURES, AND THE G-77 MANILA DOCUMENTS WHICH MAKE ONLY PASSING REFERENCE TO THAT STRATEGY AND INSTEAD PRESENT THE USUAL, WELL-KNOWN TRADE DEMANDS WHICH THEY ARE PRESENTING CONSISTENTLY IN ALL FORUMS. KEY ISSUE FOR GROUP B IS HOW TO HANDLE THE LDC PRESSURE FOR DECISIONS ON ISSUES BEING CONSIDERED IN THE MTN. TRADITIONAL GROUP B POSITION IS "HANDS-OFF THE MTN." IT IS ALSO OF INTEREST THAT G-77 POSITIONS ARE BEING ARTICULATED BY THN MAJOR LC TRADING COUNTRIES, WHE A1 S"ME TIME PAY # (ITTLU A&TETLN GO UUCR RELATED ISSUES AS ECONOMIC # COOPERATION AMOMG THE LDC'S AN4 PROBLEMS OF THE LAS2 # D,VECOPEDU ARSTRALXA NOTED THERE ARE SOME INTERESTING # IDEAS IN THE SECRETARIAT'S COMPREHENSIVE STRATEGY PAPER, SUCH AS CRITICISM OF THE PROTECTIONIST TRADE POLICIES OF LDC'S, AND ARGUMENTS FOR SPECIAL MEASURES TO HELP THE LEAST DEVELOPED. IT MIGHT BE USEFUL FROM

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GROUP B STANDPOINT TO HAVE SECRETARIAT DEVELOP THESE IDEAS IN MORE PRECISE FORM. JAPANESE REP DISCUSSED DIFFERENCES AMONG LDC REGIONAL GROUPINGS AT MANILA; AFRICANS WERE ESPECIALLY INTERESTED IN PROTECTING THEIR PRIVILEGES UNDER THE LOME CONVENTION, WHILE LATIN AMERICANS AND SOME ASIANS INSISTENT ON EXPANDING LOME TO COVER ALL LDC'S. AT MANILA MINISTERIAL MEETING DEAL FINALLY WORKED OUT BETWEEN AFRICANS AND LATINS WHEREBY MANILA DECLARATION REFERS TO NON-DISCRIMINATION AMONG LDC'S AS WELL AS PROTECTION OF SPECIAL PRIVILEGES. A SECOND DIFFERENCE IN TRADE AREA AMONG LDC'S CONCERNS DESIRE OF MSA COUNTRIES TO BE ADDED TO THE LEAST-DEVELOPED, ISLAND AND LAND-LOCKED COUNTRIES AS ANOTHER CATEGORY DESERVING SPECIAL TREATMENT; ONLY AGREEMENT REACHED ON THIS ISSUE WAS TO CONTINUE DISCUSSION WITHIN G-77.

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10. LEAST DEVELOPED, COOPERATION AMONG LDC'S AND EAST/SOUTH TRADE - THESE THREE ITEMS TREATED TOGETHER. GENEVA COORDINATOR WEGENER OF GERMANY SAID THEY ARE THE THREE LEAST IMPORTANT ITEMS ON THE NAIROBI AGENDA. SWITZERLAND AND BELGIUM NOTED THERE IS BASIC CONCEPTUAL PROBLEM WITH REGARD TO LEAST-DEVELOPED WHICH IS QUITE IMPORTANT--NAMELY, WHETHER THERE SHOULD BE A PERMANENT TWO OR EVEN THREE-TIER TRADE AND ECONOMIC SYSTEM, OR WHETHER SPECIAL PREFERENTIAL TREAT-

MENT SHOULD BE TEMPORARY AND PROVIDE FOR EVENTUAL PHASING IN OF ALL LDC'S INTO THE GENERAL SYSTEM APPLICABLE TO ALL COUNTRIES. WEGENER NOTED THAT BOTH SECRETARIAT AND MANILA DOCUMENTS ON LEAST-DEVELOPED ARE INVENTORIES OF ALL KINDS OF SPECIAL MEASURES WHICH MIGHT BE DEvised IN FAVOR OF THESE COUNTRIES, OFTEN WITHOUT JUSTIFICATION. REGARDING COOPERATION AMONG LDC'S, EMPHASIS ON PRODUCER ASSOCIATIONS DESERVES MAJOR ATTENTION FROM GROUP B. ANOTHER INTERESTING POINT IS RELUCTANCE OF G-77 TO PROVIDE FOR INSTITUTIONALIZATION OF COOPERATION AMONG THEM, WHICH HAD BEEN PUSHED VERY HARD BY UNCTAD SECRETARIAT EVEN TO POINT OF SECRETARIAT PRESENTING A DRAFT RESOLUTION THEREON AT MANILA. WITH REGARD TO EAST/SOUTH TRADE, ALTHOUGH SECRETARIAT STRONGLY SUPPORTED IDEA OF TRIPARTITE COOPERATION (EAST/WEST/SOUTH INDUSTRIAL DEVELOPMENT PROJECTS) G-77 GIVES IT LITTLE ATTENTION, APPARENTLY DOUBTING UTILITY OF SUCH ACTIVITIES. MANILA DECLARATION ALSO FOR FIRST TIME CONTAINS SET OF SPECIFIC G-77 DEMANDS ON THE SOCIALIST COUNTRIES, ESSENTIALLY THE SAME AS THOSE LONG ADDRESSED TO GROUP B. THIS WILL BE VERY UNCOMFORTABLE FOR SOCIALISTS SINCE IT ESSENTIALLY REFUTES THEIR CLAIM THAT GROUP B COUNTRIES ALONE ARE RESPONSIBLE FOR UNDERDEVELOPMENT. BELGIUM SAID THAT IT WISEST TACTICALLY TO ALLOW LDC'S THEMSELVES TO PUSH THEIR DEMANDS VIS-A-VIS EAST EUROPEAN COUNTRIES, WITHOUT OBVIOUS APPLAUSE OR PUSH FROM GROUP B.

11. COMMODITIES -- WEDNESDAY MORNING RUSSELL OF EC NOTED THERE ARE FOUR POINTS IN DECEMBER COMMODITIES COMMITTEE RESOLUTION TO WHICH GROUP B COUNTRIES HAVE TO RESPOND: OBJECTIVES, MEASURES AND TECHNIQUES, LIST LIMITED OFFICIAL USE

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OF COMMODITIES TO BE COVERED, AND NEGOTIATING PLAN. WE SHOULD COMPLETE WORK BEGUN IN DECEMBER AND TRY TO HAVE COMMON GROUP B PAPER ON ALL FOUR POINTS TO PRESENT TO G-77 AT MARCH TDB. REGARDING LIST OF COMMODITIES, EC PREPARED TO EXAMINE ANY OF COMMODITIES SUGGESTED EITHER BY SECRETARIAT OR G-77 WHILE AT SAME TIME MAKING CLEAR THAT DC'S CAN ALSO ADD PRODUCTS. WITH REGARD TO NEGOTIATING PLAN, RUSSELL'S INVITATION FOR OTHER VIEWS INITIALLY GREETED WITH SILENCE. SWEDEN FINALLY REACTED BY TRYING TO PIN-POINT MINIMUM POSITION OF G-77, WHICH MIGHT CONSIST OF THREE ELEMENTS, NAMELY THE INTEGRATED APPROACH AS A METHOD, GROUP B READINESS TO NEGOTIATE AND NOT JUST DISCUSS COMMODITY PROBLEMS, AND IMPROVED FINANCING. HE AGREED THAT GROUP B SHOULD TRY TO USE EXISTING MACHINERY MUCH AS POSSIBLE. NORWAY ASKED WHETHER

GROUP B, ESPECIALLY US, COULDN'T AT LEAST ACCEPT
NOTION OF THE INTEGRATED PROGRAM, EVEN THOUGH WE MIGHT
NOT AGREE WITH ALL CONTENTS OF SECRETARIAT'S PROPOSAL.
CANADA AND SWITZERLAND NOTED NECESSITY TO TAKE SOME
KIND OF DECISION AT NAIROBI, WITHOUT FURTHER POSTPONE-
MENTS, WITH SWITZERLAND ADDING THAT CASE-BY-CASE PRODUCT
APPROACH CAN BE RECONCILED WITH MORE COMPREHENSIVE LOOK
AT INTER-RELATIONSHIPS BETWEEN PRODUCTS AND WITH OTHER
ISSUES. JAPAN NOTED

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DIVERGENCY OF VIEWS AMONG LDC'S AT MANILA, AND
INTRODUCTION OF SOME NEW CONCEPTS (E.G., NATIONALLY-
HELD STOCKS, FINANCING BY INTERNATIONAL INSTITUTIONS)
BY LATIN AMERICANS. US SAID THAT GROUP B NEEDS TO
MAINTAIN POSITIVE SPIRIT IN THE NEGOTIATIONS. IF SUCH
PROGRESS OCCURS, WHAT A PARTICULAR PROGRAM IS CALLED IS

UNIMPORTANT. BUT IT WOULD BE SERIOUS TACTICAL ERROR, SAID US, TO ACCEPT G-77 SLOGAN OF THE INTEGRATED PROGRAM NOW, BEFORE CONTENTS ARE WORKED OUT, BECAUSE IT WOULD RISK FALSE EXPECTATIONS WHICH COULD DESTROY COOPERATIVE SPIRIT OF THE DISCUSSIONS. ALTHOUGH INTEGRATED PROGRAM CONTAINS SOME USEFUL ELEMENTS, IT HAS OTHERS WHICH WE CANNOT ACCEPT. GROUP B ALSO RUNS RISK OF DESTROYING COOPERATION IF WE DON'T HAVE SOME INNOVATIVE THINKING; WE IN FACT HAVE VARIOUS OPTIONS CONCERNING LDC COMMODITY PROBLEMS. WITH REGARD TO INSTITUTIONAL FOLLOW-UP, US REP SUGGESTED WE DON'T LIMITED OFFICIAL USE

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PREDETERMINE WHICH MECHANISMS SHOULD BE USED. EC RESPONDED THAT MOST IMPORTANT POINT IS TO AVOID HAVING G-77 TEXT BECOME SOLE BASIS FOR NEGOTIATING COMMODITY ISSUES AT TDB AND NAIROBI.

12. IN AFTERNOON SESSION, EC PRESENTED COMMODITIES "DISCUSSION PAPER" WHICH EC REPS HAD BEEN NEGOTIATING AMONG THEMSELVES FOR DAY AND HALF; IT CONSISTED OF REDRAFT OF GROUP B DECEMBER COMMODITIES COMMITTEE PAPER ALONG LINES DISCUSSED BY RUSSELL IN MORNING SESSION. MANY REPS HAD SPECIFIC COMMENTS, OF WHICH MOST IMPORTANT WERE AUSTRALIA ASKING WHETHER GRAINS WOULD BE INCLUDED, AND JAPAN NOTING NEED TO CLARIFY REFERENCE TO LEAST DEVELOPED. IN RESPONSE, EC SAID PAPER MEANT TO SHOW FLEXIBILITY OF PRODUCE COVERAGE AND SEEKS TO HAVE FORMULATION THAT WOULD NOT EXCLUDE GRAINS. CLARIFIED THAT EC WOULD NOT SUPPORT DIFFERENTIAL PRICING FOR LEAST DEVELOPED, BUT MIGHT CONSIDER OTHER SPECIAL MEASURES, E.G., IN FINANCING. CHAIRMAN IN SUMMARY NOTED GROUP B HAS LOTS OF THINKING TO DO IN COMMODITIES AREA BEFORE NAIROBI.

13. INSTITUTIONS - ALLEN OF US MADE OVERALL PRESENTATION. IN BRIEF DISCUSSION SPEAKERS NOTED MANILA DECLARATION CALL FOR STRENGTHENING UNCTAD ROLE AND LACK OF AGREED GROUP B POSITION ON THIS. SEVERAL DELS NOTED THAT SYG COREA WORKING ON SCHEME TO MOVE UNCTAD INTO POSITION OF GREATLY INCREASED RESPONSIBILITY WITHIN UN SYSTEM. GERMANY SUGGESTED THAT TO COPE WITH THIS, GROUP B HAS NATURAL ALLIES IN OTHER UN ORGANIZATIONS.

14. SEPARATE CABLE FOLLOWS FROM GENEVA DISCUSSING SITUATION AND PREPARATIONS FOR NEXT MEETING. TURNER

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